# UQSkills

# AHCSS00030

# Farm Business Management Skill Set

# **Program overview**

Gain skills and knowledge in rural business development and management with the Farm Business Management Skill Set.

This nationally recognised program is designed for farm business owners, managers or workers wishing to learn how to manage a farm business, including risk management.

An accredited short course, it allows you to apply new skills to industry without having to commit to a lengthy qualification.

# How you'll learn

This program is delivered face-to-face over four days:

- Workshop 1: 17-18 September
- Workshop 2: 8-9 October

#### Nominate your preferred training location:

- Clermont
- Springsure
- Emerald

Visit: survey.app.uq.edu.au/FBM-Sept24



# What you'll study

This program involves the completion of the following four core units:

#### Core units

AHCBUS512	Develop and implement family business structures and relationships
AHCBUS516	Develop and review a business plan
AHCBUS517	Monitor and review business performance
BSBRSK501	Manage risk

Across the four days, you will learn:

- The key steps to effectively develop, monitor, manage and review farm business operations and performance in line with relevant legislation and codes of practice.
- Industry insights and strategies to grow existing business, including new acquisitions.
- How to apply advanced risk management strategies.
- How to apply knowledge of business structures and stakeholder relationships to drive business performance in a cost-effective manner.
- Advanced skills to analyse business performance and achieve business sustainability.
- How to implement effective marketing strategies to drive sales and support growth.
- The financial and operational skills to manage and improve a farm business.

# Assessment

You will be assessed through a variety of methods, including written exams and reports, oral assessments and practical demonstrations.

# **Entry requirements**

There are no formal entry requirements for this qualification.





### Fees

The Queensland Government's Department of Employment, Small Business and Training offers funding towards this skill set for eligible applicants.

If you're a Queensland-based farm owner, manager or worker you may be able to get Higher Level Skills funding for most of this program's fee.

#### **Higher Level Skills Funding**

The Queensland Government's Higher Level Skills program aims to help you gain the higher-level skills required to secure employment or career advancement in a priority industry, or to transition to university to further your studies.

Eligible students may be able to apply for Higher Level Skills funding to receive a partial payment towards the cost of selected Certificate IV or above qualifications and priority skill sets.

You will need to contribute to the cost of your training through a co-contribution fee.

- Concessional: \$140
- Non-concessional: \$260
- Full fee without funding: \$3,870

## **Career opportunities**

This program may enhance your skills and employment prospects in the following roles:

- Farm business manager
- Business owner
- Agricultural operations manager
- Agronomy sales manager.

# How to apply

For more information, or to apply, contact UQ Skills at uqskills@uq.edu.au.

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